THE EMPOWERED AUTHOR

Society of Authors at home with Sam Missingham

May 2020

Society of Authors at home with Sam Missingham

- ABOUT ME
- WHERE WE'RE AT
- OPPORTUNITIES
- LAUNCHING YOUR BOOK
- KNOWLEDGE IS POWER
- THE LONG GAME

ABOUT ME



- BACKGROUND
- THE BOOKSELLER
- HARPERCOLLINS
- LOUNGE BOOKS
- THE EMPOWERED AUTHOR

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WHERE WE'RE AT





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OPPORTUNITIES

- Everything has gone virtual
- Readers buying ebooks and audiobooks
- Readers have time (?)
- You can add value
- Publishers selling direct
- Booksellers being nimble
- Lots of innovation
- Lots of opportunity to partner/collaborate

OPPORTUNITIES

Mark Edwards

Jennifer

Hillier

Tues April 21st 8.15pm UK time

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THE BOOK BUNKER

NOIR E

VNatB @VNatB1 · 3h Eek! TOMORROW we get to host @NickQuantrill @inkstainsclaire @SVaughanAuthor @sarah_hilary @mspaulsonellis @AnnCleeves @K_RhodesWriter @mcgrathmj @Phoebe_A_Morgan and #ElizabethDrabble - so excited! See you at the bar!

us02web.zoom.us/webinar/regist...





Dr Linda Porter @DrLindaPorter1 · 18h Delighted to have taken part in this. Many thanks to Victoria Henderson for organising the virtual literary festival.

Chiddlitfest @chiddlitfest · 19h

Law PODCAST! Editor of @HistoryToday Paul Lay @_paullay talks to fellow historian @DrLindaPorter1 about power, politics, sex and religion in 17th Century England. Catch this and all our virtual literary festival podcasts online at buff.ly/2PmvhxC

(A)



Visit Kent @VisitKent · 15h

Calling all you book worms! This weekend, our brilliant friends over at @Chidd_Castle launched their first ever virtual Literary Festival podcast series! To listen just visit their website & click on the events you'd like to hear; bit.ly/2YNONsu







VIDEOS PLAYLISTS

CHANNELS

DISCUSSION

ABOUT

Society of Authors at home with Sam Missingham

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- THE LONG GAME

LAUNCHING YOUR BOOK

- BE PREPARED
- PRE-LAUNCH ACTIVITY
- LAUNCH ACTIVITY

BE PREPARED

- IDENTIFY YOUR AUDIENCE
- RESEARCH
- PLAN
- CREATE ARTWORK
- BLURBS/HOOKS
- AUTHOR PLATFORM
- Website
- Newsletter
- Social Media

IDENTIFY YOUR AUDIENCE

Who is your ideal reader?

What other books/authors do they read?

Who are bestsellers in your categories

Which newspapers/magazines do they read?

Which social media do they use?

Where do they shop?

Which organisations are they part of?

Who are the influencers?

Do you already have contacts?

Demographics – Sex, Age, Marital Status, Class, Income, Geog

Psychographics – Emotions, Values, Attitudes, Interest, Tribes

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- Website
- Newsletter
- Social Media

RESEARCH

- Competitor's activity
- Who has reviewed your competitors?
- What are your competitiors doing on social media?
- What can you copy/adapt?
- List of journalists/ bloggers/ influencers to approach
- What is your publisher doing and what do they recommend you do?

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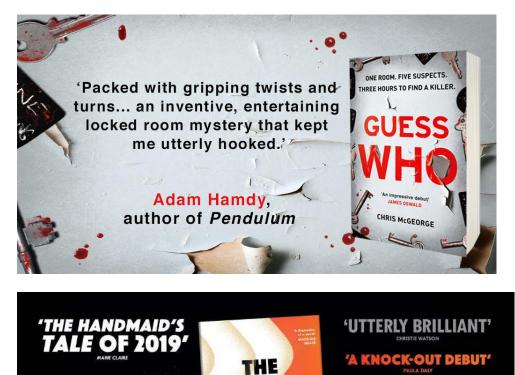
PLAN

- Timeline
- Marketing plan
- Content plan
- Social Media Plan
- Publicity Plan
- Budget
- What and when is your publishers' activity / your activity?

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- Social Media

CREATE ARTWORK



FARM

TEDOALSTRY

TERRIFIES WITH A SIMPLE QUESTION:

HOW MUCH OF OURSELVES ARE WE WILLING TO SELL?

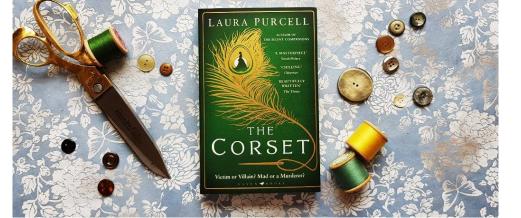
'SET TO BE ONE OF THE

BIGGEST BOOKS OF 2019

'BRILLIANTLY 'UNSETTLING,

UNPUTDOWNABLE

CUTTING



'Let Me Lie will keep you guessing until the very last line. No one writes a twist like Clare Mackintosh'

PAULA HAWKINS

CREATE ARTWORK

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Buy Homegoing By Yaa Gyasi waterstones.com

We are thrilled Homegoing by Yaa Gyasi is Waterstones Fiction Book of the Month! Have you...



Create Ad

A killer with nothing to lose.

A Detective with no one to trust.

Readers are obsessed with Daniel Cole's HANGMAN: 'I could not put down this book' ... See More



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Emma Hart Sponsored · 6

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@ **.**

She's the sassy librarian who leaves peanut butter sandwiches on her porch for raccoons. She's also his little sister's best friend. Which makes kissing her a very, very bad idea...

14:05

Amazon → https://amzn.to/30NFhEc Apple Books → https://apple.co/2I3ZWLQ $B&N \rightarrow http://bit.ly/2PzDxZx$ Kobo → http://bit.ly/30NOvAx



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BLURBS/HOOKS

Is John Milton on the path to redemption or the road to revenge?

John Milton has done some bad things in his life. Very bad things. Now he's looking for ways to make amends. But trouble always seems to be looking for him.

Heading from San Francisco to Las Vegas, Milton's solo road trip takes an unexpected turn when he picks up Jessica Russo, a young woman in distress at the side of the road. She urgently needs a ride and he's happy to help her out.

But what starts out as a simple favour quickly becomes something more sinister. Once they get to their destination, it's clear something isn't right. Working for the Vegas casinos has got Jessica's father wrapped up with the wrong people. A mistake that could prove fatal for him and his family.

This is just the beginning of a dangerous journey that will take Milton from Sin City to Siena and beyond. As Milton goes deeper into a world of violence, ruthlessness and revenge, will he finally put his demons to rest? Or is he about to awaken the devil he's been trying to smother for so long?

"Mark Dawson has all the skills. A great thriller writer on the top of his game." - Sunday Times bestselling author Steve Cavanagh

) Road loss

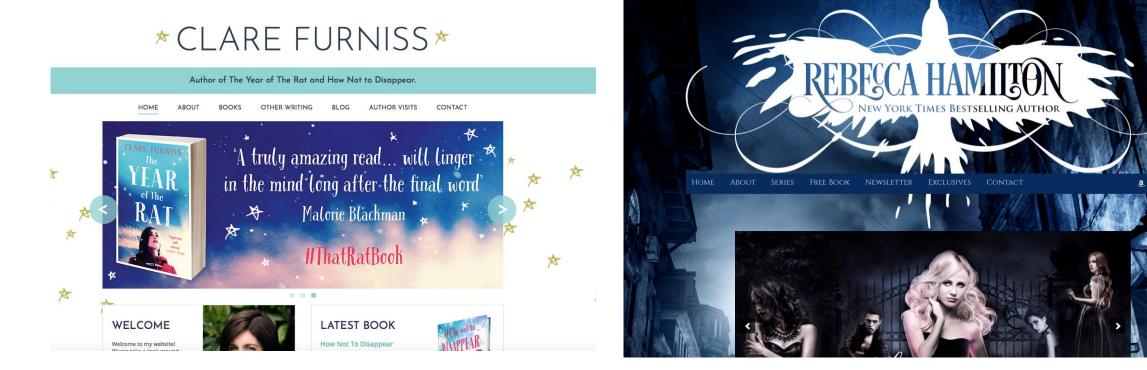
AUTHORS WHO ARE GREAT AT BLURBS

- Adam Croft
- Mark Dawson
- Mark Edwards
- LJ Ross

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- Social Media

AUTHOR WEBSITES



AUTHOR WEBSITES

NEWSLETTER READER GROUP FACEBOOK BOOKBUB AMAZON



DIANA URBAN

SHORT STO DIANA URBAN

For a limited time, get this YA thriller short story by Diana Urban FREE!

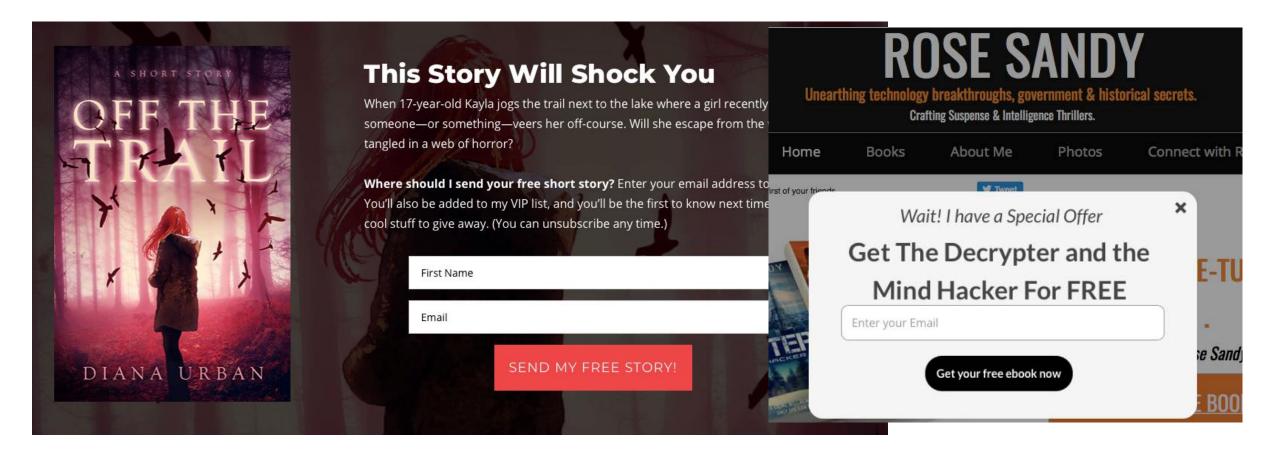
When Kayla jogs the trail next to the lake where a girl recently drowned, someone—or something—veers her off-course. Will she escape from the woods, or get tangled in a web of horror?

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If you love twisty dark psychological thrillers

AUTHOR NEWSLETTER



AUTHOR NEWSLETTER

Ben galley

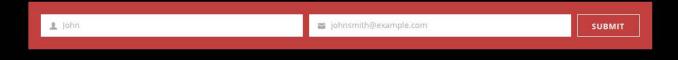
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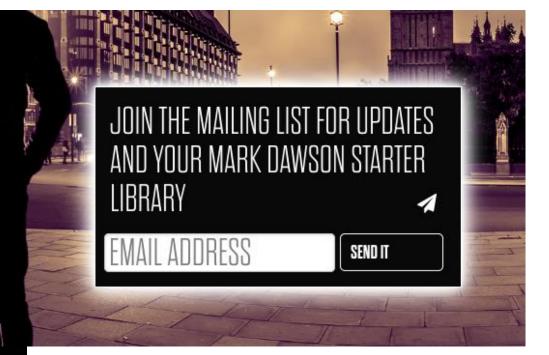
Join **THE GUILD**, Ben's monthly newsletter. As an esteemed Guild member, you'll get a free eBook copy of THE WRITTEN, Ben's bestselling epic fantasy., and you get access to:

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- EVENTS
- EXCERPTS
- PRE-ORDER CAMPAIGNS
- BOOK CLUB QUESTIONS

- PRESS COVERAGE
- INTERVIEWS
- BLOG
- MEDIA KIT
- COMPETITIONS

SOCIAL MEDIA



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nas mer	Sarah Morgan 18 hrs • €	 16,220 people follow this Laura Bambrey and 6 other friends like this
now k's	++GIVEAWAY++ Today I'm giving away a signed, wrapped Christmas book (the winner will find out which one!). Keep it as a treat for yourself or give it to a friend. This giveaway is open to anyone who has 'liked' my page. All you have to do to enter is leave a comment. I'll pick a winner Friday	About See All Typically replies within a few hours Send Message www.sarahmorgan.com

SOCIAL MEDIA

12 #feminisminya Retweeted



Mariam @helloiammariam · Jun 6

THE CHAT IS TODAY! AT 7.30pm! Come and join in! #feminisminya

Mariam @helloiammariam

There'll be a #feminisminya chat tomorrow & the theme is # book bloggers. I want to support these ppl so let's talk abc



Cucy Powrie @LucyTheReader

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Following

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QUESTION FOUR: What advice would you give to new book bloggers? #ukyachat

8:37 PM - 18 Aug 2017



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Rachel @_sectumsemprah · 12h

Welcome to **#SundayYA** with @Lauren_E_James, discussing sci-fi, space and YA! Let's start with introductions. What are you reading?

LAUNCHING YOUR BOOK

- BE PREPARED
- PRE-LAUNCH ACTIVITY
- LAUNCH ACTIVITY



PRE-LAUNCH ACTIVITY

- PRE-ORDER CAMPAIGNS
- SOCIAL MEDIA
- EMAIL MARKETING

PRE-ORDER CAMPAIGNS



Pre-order a copy of Let Me Lie and receive a signed bookplate

Pre-order your hardback copy of the twisty, new thriller, Let Me Lie, from number one Sunday Times bestseller Clare Mackintosh before 7th March and receive a signed bookplate.

You can pre-order your copy from:

Amazon here

Waterstones here

Hive here

To qualify for a signed bookplate, simply fill out the form below and upload proof of your pre-order, e.g. your Amazon or Waterstones



Miranda Dickinson Sponsored · 6

JUST ONE MONTH ... until you can fall head over heels for The Day We Meet Again!

Reviews are rolling in, and readers can't get enough of Phoebe and Sam's love story!

Pre-Order now: po.st/TheDayWeMeetAgain





...

M.G. Darwish @infrangilis

Replying to @Nightshade386

My book is available to pre-order on Amazon! Here's my sales pitch:

- There are Werewolves, Vampires, Elder Vampires, and the Beast of Carthage. A story that began in ancient Rome, plays out in modern Texas.

amazon.com/dp/B07VF7DH2T



PRE-ORDER CAMPAIGNS

Competition Details

Pre-order It Started with a Secret for a chance to meet Jill Mansell To enter to be in with a chance to have afternoon tea with Jill Mansell in Bristol, simply pre-order her new book, IT STARTED WITH A SECRET, and forward your proof of purchase (email confirmation) to Headline.Cmp@headline.co.uk.

T&Cs apply. UK entries only. Must be 18+. Entries open from 15.00 12/11/2019 – 23.59 22/01/2020.

Pre-order It Started with a Secret for your chance to meet Jill!



Will Dean @willrdean

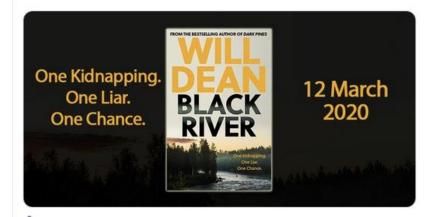
Win a £500 lastminute.com gift card

1 RT & Follow

2 Pre-order the Black River hardback between 14/2-11/3 3 Email proof to TuvaBooks@gmail.com & answer: what is the capital of Sweden?

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Each copy = 1 entry. 18+. Global. Winner announced 20/3. T&C: oneworld-publications.com/competitions



PRE-LAUNCH ACTIVITY

- PRE-ORDER CAMPAIGNS
- SOCIAL MEDIA
- EMAIL MARKETING

SOCIAL MEDIA

THE NEW THORNE THRILLER



Mark Billingham <> @MarkBillingham < 3m One week before LOVE LIKE BLOOD hits the bookshops. Very excited...



The brand new THORNE THRILLER #LoveLikeBlood @MarkBillingham Owen O'Kane @owenokaneten - May 8 7 days to go. Thanks for the lovely endorsement @Fearnecotton Available now to order.I know times have been tough lately . I hope there is something in this book that will help. Thanks in advance for all the support ! I never expected to be launching in a global pandemic. X

HQ Stories 🤣 @HQstories · May 8

'A brilliant book of intelligent advice and detailed case studies that encourages reflection and positive change' @Fearnecotton

Pre-order your copy of #TenTimesHappier, a down-to-earth guide on how to take control, change your life and choose happiness! hyperurl.co/10TimesHappier

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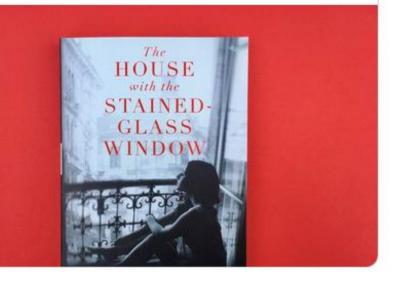
WHATEVER LIFE THROWS AT YOU, TAKE CONTROL, CHANGE YOUR LIFE AND CHOOSE HAPPINESS

MacLehose Press at Home \$\$\frac{1}{200}\$\$\equiv \vertice{E}\$ @maclehosepress \cdot May 11 One week to go! It's not a long book, so you still have time to order it, have it posted and read it. Heartily recommended.

MacLehose Press at Home 🟠 🚝 @maclehosepress · May 4 We're so excited that THE HOUSE WITH THE STAINED-GLASS WINDOW will be discussed at the next #WomenInTranslation book group! May 18, 7pm, on Zoom. Very timely & intriguing choice!

Head here to register: bit.ly/2SAjaPj

Buy your copy from @Lighthousebks & join in!



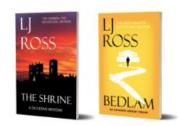
THE EMPOWEREDAUTHOR

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PRE-LAUNCH ACTIVITY

- PRE-ORDER CAMPAIGNS
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EMAIL MARKETING



UPCOMING RELEASES

THE SHRINE (DCI Ryan Book #16) - SUNDAY 10TH MAY (E-BOOK & PAPERBACI Get your copy here

BEDLAM (Dr Gregory Book #3) - SUNDAY 31ST MAY (E-BOOK & PAPERBACK) The Cliff House Get your copy here

> OK, maybe 'nearly' isn't quite accurate. But there's no doubting that publication is at last getting closer! My fourth book, <u>The Cliff House</u>, is coming out in hardback, ebook and audio on May 17th! I'm so excited to share it with you. It's set in the 80s in the part of Cornwall where we used to

Pre-order is live! I'm very excited to report that *A Place in the World* is now available for pre-order in the Kindle store. If you want to be one of the first readers to get the book when it launches on Sept. 26, pre-order it on the Amazon page <u>here</u>. It will also be available on Nook, Apple Books, Kobo, and other online platforms, plus the paperback version will be online and available in bookstores this fall. More details to come...



"Compelling and clever, tender and true. I can't stop thinking about it."

---- LIANE MORIARTY, #1 New York Times bestselling author of Big Little Lies



It's almost time!

My new book, *After the End*, comes out in the UK, the US, Canada and Australia on 25th June (other countries to follow). The hardback is available to pre-order now, so if you want it landing on your doorstep on publication day, below are the links you need.

LAUNCH ACTIVITY

- Virtual launch
- Announce on your channels
- Email newsletter
- Social media
- Your contacts/influencers channels
- Publicity (publisher/you)
- Blog tour (publisher/you)
- Paid-for Facebook/Amazon/Bookbub

VIRTUAL LAUNCH

Metaphrog 🤭 📏 듣 @metaphrog · May 8 Gutted that we couldn't launch our graphic novel at #TCAF2020 with PapercutzGN . We did it here on Twitter instead, and you can pick up the book from @TheBeguiling buff.ly/3dtFC4t

Metaphrog 🤭 📏 🚝 @metaphrog · May 5

Here it is! Welcome to the Bluebeard launch! Here's a little Q&A video to celebrate! Ask us your questions in the replies, raise a glass with a gif, say hi or RT!

Pick up the book from @PageFortyFive @TheBeguiling (links in thread) #BookWeek2020atHome #BluebeardGN #TCAF2020





Walker Books @WalkerBooksUK · May 7

It's publication day for @ThomasHTaylor 's brilliant follow up to #Malamander - #Gargantis is out now! Hear more about the inspiration behind the book with this video and head to Thomas' Twitter for a Q&A now!



Gargantis by Thomas Taylor - launch event Thomas Taylor, the author of Malamander, introduces his new book, Gargantis - available now! S voutube.com



BookPeople @BookPeople · 14h Who loves wine? T We're partnering @infatuation to bring you the live "book launch" event as part of the How To Drink Wine School which will be Tuesday, May 12 at 6pm CDT. This is a FREE event and to get the

Zoom link, attendees will need to RSVP here: howtodrinkwineschool.splashthat.com/?fbclid=IwAR21...





SEP Here To Stay Facebook Launch Party Public - Hosted by Mark Edwards Books



11

Maggie Downs @downsanddirty · 2m I had this weird dream that I spent almost a decade writing a book and then it came out in the midst of a vast global pandemic and my book launch party took place on a screen.

C 2

Then I woke up and IT'S TRUE.

Join me on Zoom tonight with @WritersBlokLA 🎉

17

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Welcome! You are invited to join a webinar: Readin... A memoir and travelogue, BRAVER THAN YOU THINK is Maggie's first book. We'll talk to her abou... @us02web.zoom.us

ANNOUNCE ON YOUR CHANNELS



Adam Rex @MrAdamRex · May 5 My new book is out TODAY!

I've been trying this experiment where I see what happens if I actually ask people to read **my books**. So:

My new book is out TODAY!





Amy Charlotte Kean @keano81 · 6h Today's the day, it's finally here: when Zero Fucks gets in your ears! The Little Girl Who Gave Zero Fucks audio **book is out today**. When I left uni I was told **my** voice was too common for media sales (!) and now I'm narrating **my** own bestselling fairytale amazon.co.uk/Little-Girl-Ga...

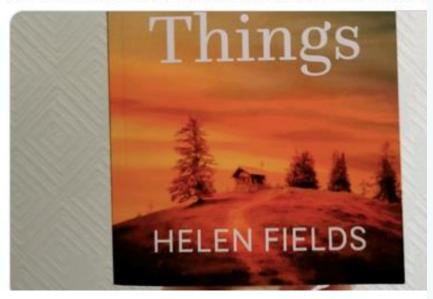


YOUR CONTACTS / INFLUENCERS

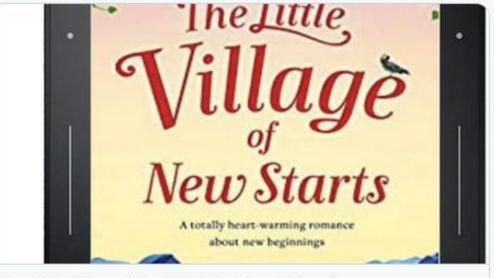


Emma's Biblio Treasures @Bibliotreasures · 20h Happy #PublicationDay @Helen_Fields

I'm so excited to read your first foray into historical fiction 😅



BookEscapeswithBabsW67 @EscapesBook · 45m Congratulations and happy publication day to @Donnashc for The Little Village of New Starts. This is my review.



The Little Village of New Starts by Donna Ashcroft



PUBLICITY

- Your publisher should have a plan
- Think local
- Podcasts
- Other author's blogs/interviews
- Bloggers/influencers
- Your contacts

PUBLICITY

- Understand the media you are approaching
- Make their jobs easy
- What are your hooks?
- What are you happy to reveal?
- Keep eye on #journorequest #PRrequest

LIES BETWEEN US RONNIE TURNER BLOG TOUR SHELL BAKER ON THE SHELF REVIEWS THE WRITING GARNET @CHELLESBOOKREVI @KAISHAJAYNEH @LJWRITES85 RAE READS @RAE_READS1 CLEOPATRA LOVES BOOKS @CLEO_BANNISTER CHOCOLATE'N'WAFFLES @CHOCNWAFFLES **ORCHARD BOOK CLUB** BEING ANNE HOOKED FROM PAGE ONE @ORCHARDBOOKCLUB @WILLIAMS 13ANNE THE HAPHAZARDOUS HIPPO @Lilac_hippo PORTABLE MAGIC @Bantambookworm ME AND MY BOOKS @YVONNEMBEE BOOKING GOOD READ @BOOKINGGOODREAD HAIR PAST A FRECKLE MELISSA BROADBENT @Thebroadbean @KARLOU NOVEL DEELIGHTS 31/07 CLAIR B @NOVELDEELIGHTS @HAVEBOOKSBLOG n Reads 31/07 CHAT ABOUT BOOKS @CHATABOUTBOOKS 01/08 01/08 02/08 @HQDigitalUK

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Friday 9th March	The Tattooed Book Geek @Saracst	ticEnigma - Q&A

TTTT

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CONTRACT OF

My GOD, What a Aisling Blog Tour

17th May @Vickybookworm roaringbookworm.wordpress.com/ 18th May @Kaishajayneh thewritinggarnet.wordpress.com 19th May @holinwanderlust hollieinwanderlust.co.uk 20th May @thebookmagnet thebookmagnet.co.uk 21st May @girlvsbooks_ girlvsbooks.com o.uk 22nd May @books_b_t_story Booksbeyondthestory.wordpress.com 23rd May @books_b_t_story Booksbeyondthestory.wordpress.com 23rd May @books_b_t_story Booksbeyondthestory.wordpress.com 23rd May @books_fallkinds booksofallkinds.weebly.com 24th May @VictoriaWardman Iilmissvixreads.blogspot.co.uk 25th May @JoannaLouisePark overtherainbowbookblog.wordpress.com 26th May @favouritenovels ireadnovels.wordpress.com/ 27th May @lauranazmdeh snazzybooks.com 28th May @noveldeelights noveldeelights.com 29th May @JanetEmson fromfirstpagetolast.wordpress.com 30th May @AnnetteHannah sincerelybookangels.blogspot.co.uk 31st May @annecater randomthingsthroughmyletterbox.blogspot.co.uk

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The feel-good novel of 2020

'Perfect mix of romance, and twists that I never see coming'



AMAZON.CO.UK It Started with a Secret by Jill Mansell is available to pre-order now!

Deborah Carr and 94 others

 $\star\star\star\star$

Reader Review

20 Comments 1 Share

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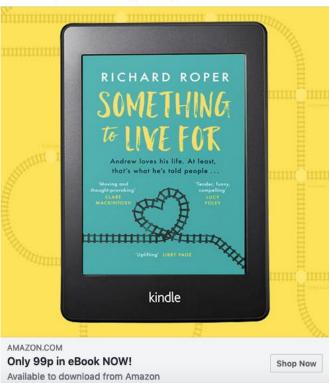
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'If you loved Eleanor Oliphant, try this brilliant new read. We completely fell in love with this funny, uplifting debut' Fabulous Magazine

Richard Roper's heartwarming, uplifting debut is out now!



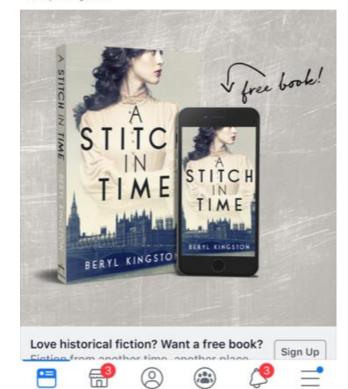


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Agora Books Sponsored · 6

Keep up with your favourite historical fiction authors, or discover something new to sweep you off your feet...

Sign up to the Timeless Fiction newsletter and receive a FREE eBook of A Stitch in Time by bestselling author Beryl Kingston.



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- INDUSTRY KNOWLEDGE
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THE LONG GAME

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- CAREER PLAN

EMPOWERED AUTHORS TO FOLLOW

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